



# **Target Market Determination Savings and Investment Products**

## **Business Basic**

**WAW Credit Union Co-Operative Ltd.**

ABN 48 087 651 787

Australian Financial Service Licence 247298

Australian Credit Licence 247298

# Target Market Determination – Savings and Investment Products

## S62 – Business Basic

<b>Issuer</b>	WAW Credit Union Cooperative Ltd ABN 48 087 651 787 AFSL & Australian Credit Licence 247298
<b>Date of TMD</b>	01 November 2024
<b>Target Market</b>	<ul style="list-style-type: none"> <li>Customers who are registered sole traders or small business with an ABN</li> <li>Located in or associated with North East Victoria and Southern New South Wales</li> </ul> <p><b>Description of product, including key attributes</b></p> <p>S62 Business Basic, key features of this product are:</p> <ul style="list-style-type: none"> <li>Minimum balances are not required.</li> <li>There are no minimum transaction amounts.</li> <li>There are no account-keeping fees.</li> <li>Transaction and non-standard fees and charges apply (refer to the fees and charges Schedule).</li> <li>Funds are available at call.</li> <li>Deposit interest is calculated on the daily balance and credited to the account on the last day of each month.</li> <li>Integration options with accounting software, including MYOB and Xero.</li> <li>BPAY facilities, including BPAY View, available.</li> <li>Direct debits available.</li> <li>Internal and external online transfer available (excluding Osko/NPP payments).</li> <li>Over-the-counter deposits available.</li> <li>Over-the-counter withdrawals available.</li> <li>Visa Debit card facilities available.</li> <li>Atmx ATM withdrawals available.</li> <li>Direct crediting to account available.</li> <li>This account does not have access to the following facilities: <ul style="list-style-type: none"> <li>Overdraft facilities.</li> <li>Dynamic sweep.</li> <li>BankWAW premium business internet banking.</li> </ul> </li> <li>24 hour access to account available via Internet Banking and Mobile Internet Banking.</li> <li>Any cash withdrawal is limited to a maximum of \$3000 per day unless notice has been received 24 hours prior.</li> <li>Fees may apply to requests for amounts in excess of \$15,000.</li> </ul> <p><b>Description of likely objectives, financial situation and needs of consumers in the target market</b></p> <p>This product is specifically designed for registered sole traders and small business customers who require a transactional account without a monthly fee but are willing to pay transaction fees.</p> <p><b>Classes of consumers for whom the product is unsuitable</b></p> <p>This product is unsuitable for:</p> <ul style="list-style-type: none"> <li>Children under 13 years old</li> <li>Individual consumers who are not sole traders</li> <li>Self-Managed Superannuation Funds</li> <li>Registered clubs, societies and community groups</li> </ul>

	<p><b><i>Explanation of why the product is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market</i></b></p> <p>This product is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market because it provides a daily transactional account for registered small business customers holding an ABN.</p>
<b>Distribution Conditions</b>	<p><b><i>Distribution conditions</i></b></p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• Service centres</li> </ul> <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> <li>• ensuring that retail clients meet the eligibility requirements for the product</li> <li>• ensuring that distribution through branches by appropriately trained staff</li> </ul> <p>There are no other distributors for this product.</p> <p><b><i>Why the distribution conditions and restrictions will make it more likely that the consumers who acquire the product are in the target market</i></b></p> <p>Geographic proximity of consumers and branch distribution of this product enables face-to-face assessment of the customer's financial situation, objectives and needs by adequately trained staff members.</p>
<b>Review Triggers</b>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> <li>• A significant dealing of the product to consumers outside the target market occurs;</li> <li>• A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;</li> <li>• A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate.</li> </ul>
<b>Review Periods</b>	<p><b><i>Periodic review date:</i></b> 01 November 2026</p> <p><b><i>Periodic reviews:</i></b> every 2 years after the initial and each subsequent review</p>
<b>Distribution Reporting Requirements</b>	<p>BankWAW does not engage in retail product distribution conduct in relation to this product.</p>